

Community Housing & Private Sector Partnerships

WHAT ARE THE BENEFITS?


 **B**ringing new talent and expertise to the table.

 **C**omplementary skills from the two sectors

 **G**reater responsiveness to market as a result of these skills.

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WHAT ARE THE RISKS?

- That social and financial outcomes are not well balanced
-  That the objectives and parameters of the partnership are not clear

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CONCLUSION

How can such partnerships value add?

- How can partnering with the private sector bring new skills / experience?
- How can such partnering strengthen and complement the capacity of the not for profit sector?
- Can such partnering bring: new models for delivery?
..... new supply?
- Can such partnering mean leverage of additional funds to support housing outcomes?